

Crucial Coaching & Conversations

Do you hate confronting others on issues?

Do you sometimes avoid having those crucial conversations?

You will learn to:

- Build confidence to confront others respectfully.
- Close the gap between your intent and others' perceptions.
- Confront an issue in a way that builds trust.
- Set the stage to make it safe for everyone to talk.
- Understand new methods to stay in dialogue even when you are frustrated.



CONFIDENCE

Daily we are faced with multiple opportunities to coach or confront others. Sometimes it is because an employee did not meet our expectation, other times there is a difference of opinion on a subject.

Avoiding the issue and hoping it will resolve itself can often make matters worse. The way a person handles a situation will determine whether the outcome builds or destroys trust.

Learn to hold crucial conversations that result in improved leadership effectiveness, increased productivity and team cooperation.

PROGRAM

Audience:

Managers, Supervisors & Team Leaders

Schedule:

Two, 3 1/2 hour interactive training sessions

Features:

Workbooks ■ Conversation Model
Life Practice Sessions
Small & Safe Group Size

Location Options:

Public programs at the AIM office
Customized on-site programs

Class Dates:

- August 5, 2010
- August 19, 2010

All Classes from
1:30pm - 5:00pm

Call Today!
712.322.1112

Take home tools and techniques to build your confidence as you coach and confront those critical conversations!



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